



BCD-217-95
3rd October 1995

Mr. Robert Mitchell
London Consulting
Fax No. 528-3354135
Monterey, Mexico

Dear Mr. Mitchell,

Now that our project has run its course, I would like to take this opportunity to congratulate you and your team on the excellent work carried out at Reckitt & Colman Colombia during the last six months. We set ourselves an ambitious target and are now well on the road to realising the potential savings identified at the outset.

What has impressed me most is the high quality and professional standards of the London Consultants and their ability to work closely as a team with R&C staff throughout. Please pass on my thanks to Federico, Carlos and their team for the valuable contribution they have made.

As your first client in Colombia, it is gratifying to note that you have been able to grow your business here and I would ask you to feel free to pass on my telephone number to other potential clients.

Kind regards.

Yours sincerely,

A handwritten signature in black ink that reads "Brian Donnan". The signature is fluid and cursive.

BRIAN C. DONNAN
General Manager