



May 7, 2015

Thursday, May 7, 15  
City of Industry, CA.

To Whom It May Concern:

Gaytan Foods, established in 1935, is the largest producer of Pickled Pork Rinds (Cueritos) and Pickled Pig's Feet (Patitas), and the third largest producer of Fried Pork Rinds in the United States. We operate in a 64,000 square foot facility in City of Industry, CA.

At the end of 2013 we contracted London Consulting Group to help us achieve SQF certification. Although we have an in-house, highly motivated team of processing and quality professionals, it still made sense to bring outside help.

London Consulting provided a very detailed assessment, a practical work plan and a methodology to keep everyone involved. They assigned a very competent consultant that quickly understood our process and had dominion over SQF Code and food risks. He was able to interact with our employees, suppliers and contractors in English and Spanish at all levels. The controls we put in place achieved a good balance between risk management and a practical approach adjusted to our plant's reality.

Working with London Consulting allowed us to get certified in less than 6 months, saving the company time and money, and our 98% certification grade is sure to impress our current and future customers. London Consulting's services will definitely have a positive impact on our profits.

We recommend any food processor to use the services of London Consulting for their Food Safety and Process Improvement projects.

Sincerely,

A handwritten signature in black ink, appearing to read "Ryan Gaytan", is written over a horizontal line.

Ryan Gaytan  
Vice President  
SQF Coordinator

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