



San Bernardino, California  
December 15th, 2015

To whom it may concern:

Farmdale Creamery, founded in 1953, is a Company dedicated to delivering the finest cultured dairy products to the residents in and around the San Fernando Valley. As a family-owned and operated business we continue to apply many of the practices we have learned over 50 years while embracing state-of-the-art technology to improve quality, consistency and efficiency. By making superior products and providing the highest level of customer service, we continue to build lasting partnerships that enable our customers to profit and grow.

We would like to express our complete satisfaction with London Consulting Group for the results obtained during the 20-month project that they developed for us from March 2014 to November 2015.

During the project, London Consulting Group addressed all the areas of the company to ensure the successful integration in our new technology platforms (ERP and MES/Scada). The following goals were achieved:

- ✦ Assessment and analysis of all the financial, administration and production processes and checkpoints to design workflows with all the specifications and parameters.
- ✦ Interviews to all Managers to define their expectations and requirements for the new systems.
- ✦ Design of an RFP to work with the different software suppliers from the area for MES/SCADA systems.
- ✦ Design of an RFP with key operations to maintain and new requirements to work with the different software suppliers from the area for ERP systems.
- ✦ Reception, analysis and evaluation of all the proposals to define the best option for our operation.
- ✦ Selection of Ross (ERP) and Ignition (MES/Scada) as the technology platforms to support the Process Control initiative and Aptean and Trimax as our suppliers.
- ✦ New processes design that led to an overall efficiency increase throughout the entire company as a result of the strategic integration of a new technological solution and operational efficiency solutions.
- ✦ Validation and documentation of Ross Implementation (ERP Go-Live)
- ✦ Validation of the first phase of MES/SCADA Implementation (Ignition) and timelines for next phases.
- ✦ Efficient coordination of the work of internal and external resources, **accomplishing an ERP Implementation in 9 months.**

Due to the aforementioned, we highly recommend London Consulting Group as a consulting firm with the capacity of carrying out improvement projects that positively impact any company's bottom line.

Sincerely,

  
Michael Shotts  
CEO

